

# ACADEMY SPORTS + OUTDOORS Q4 2025 EARNINGS



# SAFE HARBOR

- This presentation by Academy Sports and Outdoors, Inc. (the “Company”) contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements are based on Academy’s current expectations and are not guarantees of future performance. Forward-looking statements may incorporate words such as “believe,” “expect,” “forward,” “ahead,” “opportunities,” “plans,” “priorities,” “goals,” “future,” “short/long term,” “will,” “should,” or the negative version of these words or other comparable words.
- The information is, where applicable, based on estimates, assumption, and analysis that the Company believes, as of the date hereof, provides a reasonable basis for the information contained herein. The forward-looking statements include, among other things, statements regarding the Company’s strategic plans, long range plans, goals and targets, and financial objectives, including the implementation of such plans, the growth of the Company’s business and operations, including the opening of new stores and the expansion into new markets as well as their performance, the Company’s expectations regarding its future performance and financial condition, the Company’s payment of dividends, including the timing and the amount thereof, its market opportunity and other such matters. These forward-looking statements are subject to various risks, uncertainties, assumptions, or changes in circumstances that are difficult to predict or quantify. Actual results may differ materially from these expectations due to changes in global, regional, or local economic, business, competitive, market, regulatory, environmental, and other factors that could affect overall consumer spending or our industry, including the possible effects of ongoing macroeconomic challenges, inflation and higher interest rates, trade policy changes or additional tariffs or changes in tariffs, geopolitical tensions, or changes to the financial health of our customers, many of which are beyond the Company’s control. These and other important factors that could cause actual results to differ materially from those in the forward-looking statements include those risks mentioned above and other risks that are set forth in the Company’s filings with the Securities and Exchange Commission (the “SEC”), including the Company’s Annual Report on Form 10-K for the fiscal year ended January 31, 2026 under the caption “Risk Factors,” as may be updated from time to time in our periodic filings with the SEC. Any forward-looking statement in this presentation speaks only as of the date of this presentation.
- The Company undertakes no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by any applicable securities laws.
- The Company operates on a retail fiscal calendar pursuant to which its fiscal year consists of 52 or 53 weeks, ending on the Saturday closest to January 31 (which such Saturday may occur on a date following January 31) each year. References to any “year,” “quarter,” or “month” mean “fiscal year,” “fiscal quarter,” and “fiscal month,” respectively, unless the context requires otherwise. References to “2024” and “LY” relate to its fiscal year ended February 1, 2025, unless the context requires otherwise. References to “FY25” relate to its fiscal year ending January 31, 2026, unless the context requires otherwise. References to “Q4 FY25,” relate to its fiscal quarter ended January 31, 2026, unless the context requires otherwise.



# WHO IS ACADEMY SPORTS + OUTDOORS?

- We are a \$6 billion retailer of **trending outdoor and sport categories**, operating 322 stores across 21 states and counting
- We have a **significant growth opportunity**, highlighted by our current plan to expand store footprint and omnichannel business
- Deep consumer connections differentiated by strong focus on **assortment, value, and experience**, driving customer and community loyalties
- **Capturing tailwinds** of lasting shift of customer spend towards outdoor activities, health and wellness, and experiences



## VISION

To be the **BEST** sports + outdoors retailer in the country

## MISSION

Provide **FUN FOR ALL** through strong assortments, value, and experience

## VALUES

- CUSTOMER** focus and service
- EXCELLENCE** in all we do
- Responsible **LEADERSHIP**
- INITIATIVE** with urgency
- STUDENTS** of the business
- INTEGRITY** always
- Positive impact on our **COMMUNITIES**

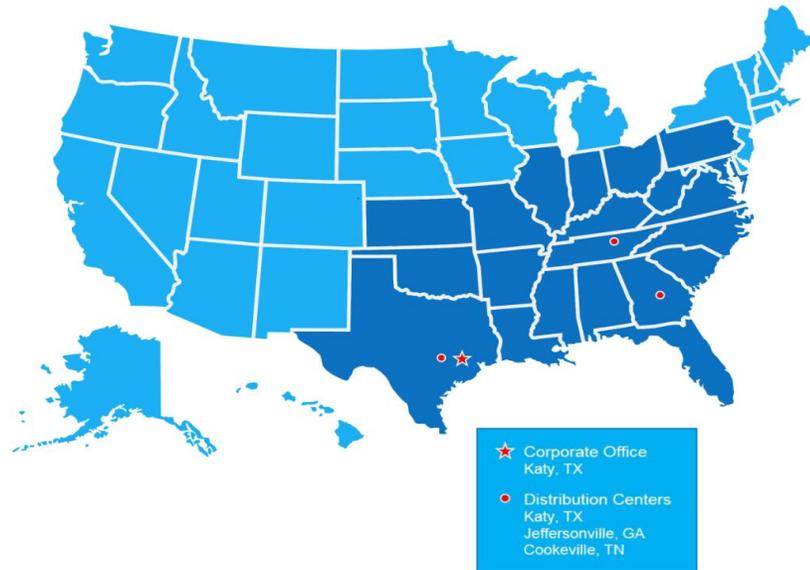
# GROWTH PLAN: STRATEGY & GOALS

1. Open **NEW STORES** to expand the store base by 50%+ in existing and new markets
2. Build a more powerful **OMNI-CHANNEL** business
3. Drive our **EXISTING BUSINESS** by:
  - Improving service and productivity in our stores
  - Strengthening our merchandising through meaningful assortment, powerful brands, and compelling value
  - Attracting and engaging customers through communication, content, and experiences
4. Leverage and scale our **SUPPLY CHAIN** to enable industry-leading growth
5. Support our growth with the **BEST TEAM** in Retail

# NEW STORE GROWTH

ASO has opened 63 new stores over the past four years as part of our new store growth strategy, including expanding into 5 new states. During the fourth quarter we opened 5 stores. We opened 16 new stores in fiscal 2024 and opened 24 stores in fiscal 2025 across legacy, existing and new markets. In 2026, the Company plans to open an additional 20-25 stores.

- Legacy market - High Awareness Markets (Texas/Oklahoma/Louisiana/Arkansas)
- Existing market - Mississippi/Alabama/Georgia/Florida/Kansas/Missouri/Tennessee/Kentucky/North Carolina/South Carolina
- New market - Low Awareness Markets (Pennsylvania/Ohio/Indiana/Illinois/West Virginia/Maryland/Virginia)



**New Store Targets**

Year One Sales: **\$12M - \$16M**

FY25 Spend/store: **\$2.5M - \$3.5M**

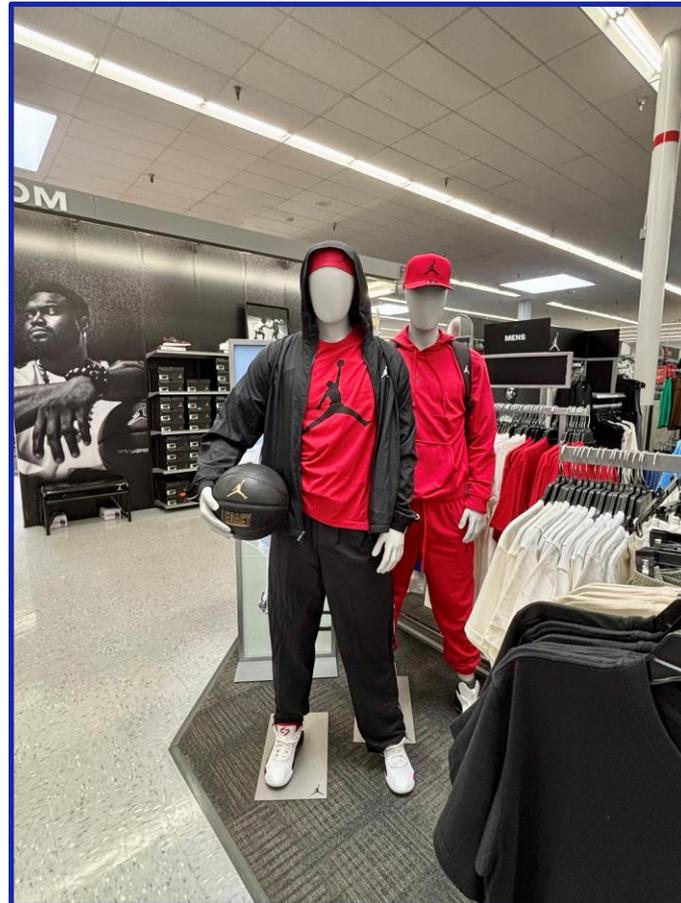
Targeted ROIC<sup>1</sup>: **20%+**

**80% of the US population does not live within 10-miles of an Academy store**

(1) Return on Invested Capital, including approximately \$1 million in net inventory per store ("ROIC") is a non-GAAP measure. We have not reconciled this ROIC estimate to the most comparable GAAP measure because it is not possible to do so without unreasonable efforts given the uncertainty and potential variability of reconciling items, which are dependent on future events and often outside of management's control and could be significant.

# JORDAN BRAND & NIKE EXPANSION

On April 23, 2025, the Company launched Jordan Brand in 145 doors and online as well as expanded our Nike assortment in the majority of the stores and online. Additionally, on March 17, 2026, the Company announced that Jordan Brand shop concept will expand to an additional 55 doors this spring. This launch represents the first time the Company cross-merchandised apparel + footwear + accessories together by gender, into one branded shop concept.





# SUCCESSFULLY LAUNCHED NEW REWARDS

In February of 2026, the Company successfully launched a multi-tiered new myAcademy Rewards program across a subset of Academy stores, followed by a phased roll out to the rest of the chain and online to be complete by the end of the second quarter.

	With purchases on <b>myAcademy</b> REWARDS MASTERCARD CREDIT CARD 	With purchases on <b>myAcademy</b> REWARDS CREDIT CARD 	<b>myAcademy</b> REWARDS
<b>WELCOME OFFER</b>	<b>\$30 OFF</b> TODAY'S FIRST CARD PURCHASE OF \$30.01 AT ACADEMY <sup>1</sup>	<b>\$30 OFF</b> TODAY'S FIRST CARD PURCHASE OF \$30.01 AT ACADEMY <sup>1</sup>	<b>\$15 OFF</b> NEXT PURCHASE AT ACADEMY <sup>6</sup>
<b>5% OFF</b> PURCHASES AT ACADEMY <sup>3</sup>	✓	✓	–
<b>2% BACK</b> ON ALL PURCHASES OUTSIDE ACADEMY <sup>4</sup>	✓	–	–
<b>\$50</b> REWARD AFTER \$500 SPEND OUTSIDE ACADEMY WITHIN 90 DAYS OF ACCOUNT OPENING <sup>5</sup>	✓	–	–
<b>\$15 OFF</b> BIRTHDAY GIFT <sup>6</sup>	✓	✓	✓
<b>FREE</b> SHIPPING AT ACADEMY.COM <sup>2</sup>	✓ NO MINIMUM	✓ NO MINIMUM	✓ <sup>\$25 +</sup> MINIMUM
<b>\$25</b> MEMBER REWARD AFTER \$500 ANNUAL SPEND AT ACADEMY <sup>6</sup>	✓	✓	✓

# Q4 FY 2025 RESULTS

- Sales growth of 2.5%
- Gross Margin expansion of 140 basis points
- EPS growth of 4.8%
- Opened five new stores

<p><b>\$1.7B</b>  <b>Net Sales</b>            2.5% year-over-year</p>	<p><b>-1.6%</b>  <b>Comp Sales</b></p>
<p><b>33.6%</b>  <b>Gross Margin</b></p>	<p><b>5</b>  <b>New Store Openings</b></p>
<p><b>\$1.98</b>  <b>GAAP EPS</b>            + 4.8% v Q4 LY</p>	<p><b>\$1.97*</b>  <b>Adjusted EPS</b></p>

Source: The Company's Q4 FY 2025 earnings release and 10-K to be filed on 3/17/2026.

\* Adjusted earnings per common share (EPS), diluted is a non-GAAP measure. See appendix for "GAAP to Non-GAAP Reconciliations."

# FY 2025 ACCOMPLISHMENTS



**E-commerce Growth:** Segment **grew +13.6%**, and launched "Scout" AI agent



**Store Expansion:** **24 new openings** outperformed pro formas & driving mid-single-digit comps



**In-Stock Optimization:** **Improved in stocks +500bps** via assortment rationalization and RFID rollout



**Brand Curation:** Leveraged **key brands** (Jordan, Burlebo, Turtlebox) to **drive traffic** in key moments



**Loyalty Momentum:** Scaled myAcademy Rewards to **>13M members** and growing



**Customer Mix:** High-income households (>\$100K) now **~40% of business** - growing at double digits



**Tariff Mitigation:** Diversified sourcing, pulled forward inventory, and optimized pricing/promos to **offset headwinds**

# CAPITAL ALLOCATION

Our strategy remains focused on generating cash flow to reinvest into growth initiatives for the business, and to return the majority of our free cash flow back to investors through dividends and stock repurchases.

- During the fourth quarter, we paid \$8.6 million dollars in dividends and repurchased approximately \$100 million of our shares.
- For the Full Year 2025, we paid \$34.7 million in dividends and repurchased approximately \$200 million of our shares.

DIVIDENDS PAID  
IN Q4



**\$8.6  
MILLION**

SHARE  
REPURCHASES  
IN Q4



**\$100  
MILLION**

FULL YEAR 2025  
DIVIDENDS PAID



**\$34.7  
MILLION**

FULL YEAR 2025  
SHARE REPURCHASES



**\$200  
MILLION**

# FISCAL 2026 GUIDANCE

(in millions, except per share amounts)	Fiscal 2026 Guidance		2025 Actuals	change (at midpoint)
	Low end	High end		vs. 2025
Net sales	\$6,175	\$6,355	\$6,053	3.5 %
Sales growth	2.0 %	5.0 %	2.0%	3.5 %
Comparable sales <sup>(1)</sup>	(1.0)%	2.0 %	(1.5)%	133.3 %
Gross margin rate	34.5 %	35.0 %	34.8%	— %
GAAP net income	\$380	\$415	\$377	5.6 %
Adjusted net income <sup>(2)</sup>	\$410	\$445	\$393	8.9 %
GAAP earnings per common share, diluted	\$5.65	\$6.15	\$5.54	6.5 %
Adjusted earnings per common share, diluted <sup>(2)</sup>	\$6.10	\$6.60	\$5.78	9.9 %
Diluted weighted average common shares	67.0	67.0	68.0	(1.5)%
Capital expenditures	\$200	\$240	\$213	3.2 %
Adjusted free cash flow <sup>(2), (3)</sup>	\$250	\$300	\$263	4.6 %

(1) We define comparable sales as the percentage of period-over-period net sales increase or decrease, in the aggregate, for stores open after thirteen full fiscal months, as well as for all e-Commerce sales.

(2) Adjusted net income, adjusted earnings per common share (EPS), diluted, and adjusted free cash flow are non-GAAP measures. See appendix for "GAAP to Non-GAAP Reconciliations."

(3) We have not reconciled guidance for adjusted free cash flow to the most comparable GAAP measure because it is not possible to do so without unreasonable efforts given the uncertainty and potential variability of reconciling items, which are dependent on future events often outside of management's control and could be significant; therefore, we are unable to provide an estimate of the most closely comparable GAAP measure at this time.

# Management: Experienced Retail Leadership



**Steve Lawrence**  
CEO

- Served as CEO and member of the Board of Directors since June 2023
- Joined the Company in February 2019 as EVP and CMO



**Sam Johnson**  
President

- Served as President since October 2023
- Joined the Company in April 2017 as EVP of Retail Operations



**Carl Ford**  
EVP, CFO

- Served as EVP and CFO since July 2023
- Joined the Company in January 2019 as SVP of Finance



**Matt McCabe**  
EVP, CMO

- Served as EVP and CMO since June 2023
- Joined the Company in December 2016 as VP and DMM of Athletic & Licensed Apparel



**Bill Ennis**  
EVP, CAO

- Served as EVP and CAO since January 2024
- Joined the Company in April 2008 as Vice President of Human Resources



**Chad Fox**  
EVP, CCO

- Served as EVP and CCO since January 2024
- Prior to joining the Company, served as the SVP and Chief Marketing Officer at Dollar General



**Sumit Anand**  
EVP, CIO

- Served as SVP and CIO since March 2025
- Prior to joining the Company, served as the Chief Information Officer and Head of Strategy at At Home



**Brandy Treadway**  
EVP, CLO &  
Corporate Secretary

- Served as EVP and CLO since August 2025
- Prior to joining the Company, served as Senior Vice President, Chief Legal Officer and Corporate Secretary for RideNow Group

# FINANCIALS

**Academy**<sup>®</sup>  
SPORTS+OUTDOORS



**ACADEMY SPORTS AND OUTDOORS, INC.**  
**CONSOLIDATED STATEMENTS OF INCOME**  
(Unaudited)  
(Amounts in thousands, except per share data)

	Fiscal Quarter Ended			
	January 31, 2026	Percentage of Sales <sup>(1)</sup>	February 1, 2025	Percentage of Sales <sup>(1)</sup>
Net sales	\$ 1,718,471	100.0 %	\$ 1,676,920	100.0 %
Cost of goods sold	1,141,869	66.4 %	1,136,691	67.8 %
Gross margin	576,602	33.6 %	540,229	32.2 %
Selling, general and administrative expenses	406,456	23.7 %	385,533	23.0 %
Operating income	170,146	9.9 %	154,696	9.2 %
Interest expense, net	9,157	0.5 %	9,168	0.5 %
Other income, net	3,180	0.2 %	19,769	1.2 %
Income before income taxes	164,169	9.6 %	165,297	9.9 %
Income tax expense	30,481	1.8 %	31,666	1.9 %
Net income	<u>\$ 133,688</u>	<u>7.8 %</u>	<u>\$ 133,631</u>	<u>8.0 %</u>
<b>Earnings Per Common Share:</b>				
Basic	\$ 2.02		\$ 1.93	
Diluted	\$ 1.98		\$ 1.89	
<b>Weighted Average Common Shares Outstanding:</b>				
Basic	66,141		69,229	
Diluted	67,596		70,689	

<sup>(1)</sup> Column may not add due to rounding

**ACADEMY SPORTS AND OUTDOORS, INC.**  
**CONSOLIDATED STATEMENTS OF INCOME**  
(Amounts in thousands, except per share data)

	Fiscal Year Ended			
	January 31, 2026	Percentage of Sales <sup>(1)</sup>	February 1, 2025	Percentage of Sales <sup>(1)</sup>
Net sales	\$ 6,053,414	100.0 %	\$ 5,933,450	100.0 %
Cost of goods sold	3,947,801	65.2 %	3,921,990	66.1 %
Gross margin	2,105,613	34.8 %	2,011,460	33.9 %
Selling, general and administrative expenses	1,593,429	26.3 %	1,472,821	24.8 %
Operating income	512,184	8.5 %	538,639	9.1 %
Interest expense, net	36,214	0.6 %	36,873	0.6 %
Write-off of deferred loan costs	—	0.0 %	449	0.0 %
Other income, net	10,087	0.2 %	36,908	0.6 %
Income before income taxes	486,057	8.0 %	538,225	9.1 %
Income tax expense	109,289	1.8 %	119,778	2.0 %
Net income	<u>\$ 376,768</u>	<u>6.2 %</u>	<u>\$ 418,447</u>	<u>7.1 %</u>
<b>Earnings Per Common Share:</b>				
Basic	\$ 5.66		\$ 5.87	
Diluted	\$ 5.54		\$ 5.73	
<b>Weighted Average Common Shares Outstanding:</b>				
Basic	66,612		71,343	
Diluted	68,034		73,048	

<sup>(1)</sup> Column may not add due to rounding

**ACADEMY SPORTS AND OUTDOORS, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
(Dollar amounts in thousands, except per share data)

	January 31, 2026	February 1, 2025
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 330,320	\$ 288,929
Accounts receivable - less allowance for doubtful accounts of \$1,792 and \$2,752, respectively	34,755	16,759
Merchandise inventories, net	1,503,756	1,308,840
Prepaid expenses and other current assets	82,457	95,621
Assets held for sale	2,957	—
<b>Total current assets</b>	<b>1,954,245</b>	<b>1,710,149</b>
<b>PROPERTY AND EQUIPMENT, NET</b>	<b>584,103</b>	<b>525,136</b>
<b>RIGHT-OF-USE ASSETS</b>	<b>1,234,246</b>	<b>1,173,075</b>
<b>TRADE NAME</b>	<b>579,766</b>	<b>579,007</b>
<b>GOODWILL</b>	<b>861,920</b>	<b>861,920</b>
<b>OTHER NONCURRENT ASSETS</b>	<b>62,756</b>	<b>51,676</b>
<b>Total assets</b>	<b>\$ 5,277,036</b>	<b>\$ 4,900,963</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Accounts payable	\$ 637,854	\$ 612,424
Accrued expenses and other current liabilities	243,908	230,323
Current lease liabilities	147,491	115,134
Current maturities of long-term debt	3,000	3,000
<b>Total current liabilities</b>	<b>1,032,253</b>	<b>960,881</b>
<b>LONG-TERM DEBT, NET</b>	<b>480,793</b>	<b>482,679</b>
<b>LONG-TERM LEASE LIABILITIES</b>	<b>1,261,167</b>	<b>1,185,741</b>
<b>DEFERRED TAX LIABILITIES, NET</b>	<b>300,654</b>	<b>256,815</b>
<b>OTHER LONG-TERM LIABILITIES</b>	<b>30,792</b>	<b>10,812</b>
<b>Total liabilities</b>	<b>3,105,659</b>	<b>2,896,928</b>
<b>COMMITMENTS AND CONTINGENCIES</b>		
<b>STOCKHOLDERS' EQUITY:</b>		
Preferred stock, \$0.01 par value, authorized 50,000,000 shares; none issued and outstanding	—	—
Common stock, \$0.01 par value, authorized 300,000,000 shares; 64,945,953 and 68,332,961 issued and outstanding as of January 31, 2026 and February 1, 2025, respectively	649	683
Additional paid-in capital	256,351	247,094
Retained earnings	1,914,377	1,756,258
<b>Stockholders' equity</b>	<b>2,171,377</b>	<b>2,004,035</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 5,277,036</b>	<b>\$ 4,900,963</b>

**ACADEMY SPORTS AND OUTDOORS, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Amounts in thousands)

	Fiscal Year Ended	
	January 31, 2026	February 1, 2025
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income	\$ 376,768	\$ 418,447
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	122,866	118,070
Non-cash lease expense	46,212	30,295
Equity compensation	21,176	26,629
Amortization of deferred loan and other costs	2,590	2,574
Deferred income taxes	43,839	2,020
Write-off of Deferred Loan Costs	—	449
Gain on disposal of property and equipment	(15,417)	(7,062)
Changes in assets and liabilities:		
Accounts receivable, net	(17,995)	2,611
Merchandise inventories	(194,916)	(114,681)
Prepaid expenses and other current assets	26,915	(10,117)
Other noncurrent assets	(12,556)	(12,437)
Accounts payable	27,335	65,761
Accrued expenses and other current liabilities	17,128	11,952
Income taxes payable	(19,062)	(5,277)
Other long-term liabilities	9,915	(1,152)
Net cash provided by operating activities	<u>434,798</u>	<u>528,082</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Capital expenditures	(212,668)	(199,589)
Purchases of intangible assets	(759)	(771)
Proceeds from the sale of property and equipment	41,390	14,240
Net cash used in investing activities	<u>(172,037)</u>	<u>(186,120)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from Revolving Credit Facilities	—	3,900
Reduction in Revolving Credit Facilities	—	(3,900)
Repayment of Term Loan	(3,000)	(3,000)
Debt issuance fees	—	(5,689)
Proceeds from exercise of stock options	4,399	4,323
Proceeds from issuance of common stock under employee stock purchase program	5,185	5,248
Taxes paid related to net share settlement of equity awards	(4,784)	(5,460)
Repurchase of common stock for retirement	(198,978)	(364,912)
Dividends paid	(34,657)	(31,463)
Other financing activities	10,465	—
Net cash used in financing activities	<u>(221,370)</u>	<u>(400,953)</u>
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	41,391	(58,991)
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	288,929	347,920
CASH AND CASH EQUIVALENTS AT END OF PERIOD	<u>\$ 330,320</u>	<u>\$ 288,929</u>

# GAAP TO NON-GAAP RECONCILIATIONS

- Adjusted Net Income, Adjusted Earnings per Common Share, Adjusted EBITDA, Adjusted EBIT and Adjusted Free Cash Flow, have been presented in this presentation as supplemental measures of financial performance that are not required by, or presented in accordance with, generally accepted accounting principles (“GAAP”). These non-GAAP measures have limitations as analytical tools. For information on these limitations, as well as information on why management believes these non-GAAP measures are useful, please see our Annual Report on Form 10-K for the fiscal year ended January 31, 2026 (the "Annual Report") filed on March 17, 2026, as such limitations and information may be updated from time to time in our periodic filings with the Securities and Exchange Commission (the "SEC"), which are accessible on the SEC's website at [www.sec.gov](http://www.sec.gov).
- We compensate for these limitations by primarily relying on our GAAP results in addition to using these non-GAAP measures supplementally.

**ACADEMY SPORTS AND OUTDOORS, INC.**  
**RECONCILIATIONS OF GAAP TO NON-GAAP FINANCIAL MEASURES**  
**(Unaudited)**

***Adjusted EBITDA and Adjusted EBIT***

We define “Adjusted EBITDA” as net income (loss) before interest expense, net, income tax expense and depreciation, amortization, and impairment, and other adjustments included in the table below. We define “Adjusted EBIT” as Adjusted EBITDA less depreciation and amortization. We describe these adjustments reconciling net income (loss) to Adjusted EBITDA and Adjusted EBIT in the following table (amounts in thousands).

	Fiscal Quarter Ended		Fiscal Year Ended	
	January 31, 2026	February 1, 2025	January 31, 2026	February 1, 2025
Net income (a)	\$ 133,688	\$ 133,631	\$ 376,768	\$ 418,447
Interest expense, net	9,158	9,167	36,214	36,873
Income tax expense	30,482	31,665	109,289	119,778
Depreciation and amortization	30,791	30,962	122,866	118,070
Equity compensation (b)	(1,548)	6,240	21,176	26,629
Write-off of deferred loan costs	—	—	—	449
Adjusted EBITDA	<u>\$ 202,571</u>	<u>\$ 211,665</u>	<u>\$ 666,313</u>	<u>\$ 720,246</u>
Less: Depreciation and amortization	<u>(30,791)</u>	<u>(30,962)</u>	<u>(122,866)</u>	<u>(118,070)</u>
Adjusted EBIT	<u>\$ 171,780</u>	<u>\$ 180,703</u>	<u>\$ 543,447</u>	<u>\$ 602,176</u>

(a) Net income for the year ended February 1, 2025, includes a \$15.0 million gain pertaining to a litigation settlement which occurred in the fourth quarter of fiscal year 2024.

(b) Represents non-cash charges related to equity based compensation, which vary from period to period depending on certain factors such as the timing and valuation of awards, achievement of performance targets and equity award forfeitures.

### Adjusted Net Income and Adjusted Earnings Per Common Share

We define “Adjusted Net Income” as net income (loss) plus other adjustments included in the table below, less the tax effect of these adjustments. We define “Adjusted Earnings per Common Share, Basic” as Adjusted Net Income divided by the basic weighted average common shares outstanding during the period and “Adjusted Earnings per Common Share, Diluted” as Adjusted Net Income divided by the diluted weighted average common shares outstanding during the period. We describe these adjustments reconciling net income (loss) to Adjusted Net Income, and Adjusted Earnings Per Common Share in the following table (amounts in thousands, except per share data):

	Fiscal Quarter Ended		Fiscal Year Ended	
	January 31, 2026	February 1, 2025	January 31, 2026	February 1, 2025
Net income (a)	\$ 133,688	\$ 133,631	\$ 376,768	\$ 418,447
Equity compensation (b)	(1,548)	6,240	21,176	26,629
Write off of deferred loan costs	—	—	—	449
Tax effects of these adjustments (c)	801	(1,112)	(4,761)	(6,038)
<b>Adjusted Net Income</b>	<b>132,941</b>	<b>138,759</b>	<b>393,183</b>	<b>439,487</b>
<b>Earnings per common share</b>				
Basic	\$ 2.02	\$ 1.93	\$ 5.66	\$ 5.87
Diluted	\$ 1.98	\$ 1.89	\$ 5.54	\$ 5.73
<b>Adjusted Earnings per Share</b>				
Basic	\$ 2.01	\$ 2.00	\$ 5.90	\$ 6.16
Diluted	\$ 1.97	\$ 1.96	\$ 5.78	\$ 6.02
<b>Weighted average common shares outstanding</b>				
Basic	66,141	69,229	66,612	71,343
Diluted	67,596	70,689	68,034	73,048

- (a) Net income for the year ended February 1, 2025, includes a \$15.0 million gain pertaining to a litigation settlement which occurred in the fourth quarter of 2024.
- (b) Represents non-cash charges related to equity based compensation, which vary from period to period depending on certain factors such as the timing and valuation of awards, achievement of performance targets and equity award forfeitures.
- (c) Represents the tax effect of the total adjustments made to arrive at Adjusted Net Income at our historical tax rate.

**Adjusted Net Income and Adjusted Earnings Per Common Share, Diluted, Guidance Reconciliation (amounts in millions, except per share data)**

	Low Range*	High Range*
	Fiscal Year Ending January 30, 2027	Fiscal Year Ending January 30, 2027
Net Income	\$ 380.0	\$ 415.0
Equity compensation (a)	30.0	\$ 30.0
Adjusted Net Income	<u>\$ 410.0</u>	<u>\$ 445.0</u>
Earnings Per Common Share, Diluted	\$ 5.65	\$ 6.15
Equity compensation (a)	0.45	0.45
Adjusted Earnings Per Common Share, Diluted	<u>\$ 6.10</u>	<u>\$ 6.60</u>

\* Amounts presented have been rounded.

(a) Adjustments include non-cash charges related to equity-based compensation (as defined above), which may vary from period to period.

### ***Adjusted Free Cash Flow***

We define "Adjusted Free Cash Flow" as net cash provided by (used in) operating activities less net cash used in investing activities. We describe these adjustments reconciling net cash provided by operating activities to adjusted free cash flow in the following table (amounts in thousands):

	Fiscal Quarter Ended		Fiscal Year Ended	
	January 31, 2026	February 1, 2025	January 31, 2026	February 1, 2025
Net cash provided by operating activities	\$ 149,732	\$ 140,168	\$ 434,798	\$ 528,082
Net cash used in investing activities	(6,008)	(49,674)	(172,037)	(186,120)
Adjusted Free Cash Flow	<u>\$ 143,724</u>	<u>\$ 90,494</u>	<u>\$ 262,761</u>	<u>\$ 341,962</u>